

ESSENTIAL OIL MARKET OVERVIEW OCTOBER 2021

A monthly summary of the crop and market conditions of arious spice crops from growing regions.



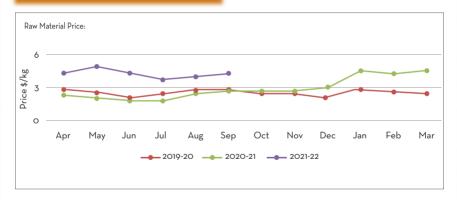
NUTMEG OIL

Main Sourcing country: India
Crop Season in Main Sourcing Country*:

JAN	FEB	MAR	APR	MAY	IUN	JUI	ΔUG	SEP	ОСТ	NOV	DEC

*the peak season of harvest is from June to August

Price Trend	Price Outlook
The Raw Material prices remains firm due to seasonality factors	
Steady price expectation for the short term	
Market/Supply Dynamics	Crop Arrivals
Bullishness visible in the oil market as the season is over for the crop	
 Longer lead time and acute shortage of quality raw materials still poses a challenge in the market dynamics 	
Prevailing uncertainty may lead to further increase in oil price	



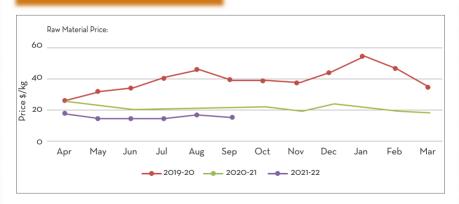
CARDAMOM OIL

Main Sourcing country: India
Crop Season in Main Sourcing Country*:

JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC

*the peak season of harvest is from October to November

Price Trend · Prices seems to be stabilized and at a strong support level · Can expect a bullish trend in the coming months as festive season is approaching Market/Supply Dynamics • The Spices Board of India has introduced a special e-auction for Cardamom · The e-auction will bring together the spice community enabling the growers to connect with spice traders in the country to participate in this largest e-auction of cardamom. This gives an added platform for farmers to sell their produce



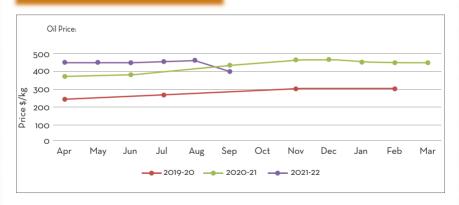


Main Sourcing country: India
Crop Season in Main Sourcing Country*:

JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC

*the peak season of harvest is from January to June

Price Trend	Price Outlook
 Price levels were slightly bearish for the period Stability in prices can be expected in short term due to the seasonality factor 	3
Market/Supply Dynamics	Crop Arrivals
Can expect a firm increase in prices as the crop size was lower and due to the increased demand	1



DAVANA OIL

Main Sourcing country: India
Crop Season in Main Sourcing Country*:

JAN	FFB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC

*the peak season of harvest is from February to March

Price Trend · Price trend seems to be stable with slight bullishness · Expecting the same trend for short term Market/Supply Dynamics · Sowing of the crop has begun in the major belts of the country · Market showed stability again in the recent periods · Dearth in material with adequate Davanone content still possess challenge in the market



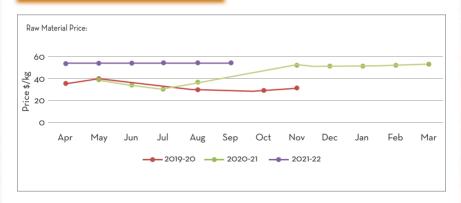
TURMERIC OIL

Main Sourcing country: India
Crop Season in Main Sourcing Country*:

JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC

*the peak season of harvest is from January to May

Price Trend	Price Outlook
Price stability sustained in the market for the month Price outlook expected to be stable or slightly bearish as forecasted by experts	<u>↑</u>
Market/Supply Dynamics	Crop Arrivals
 The crop size is expected to meet the expectation for next season because of the favorable weather condition in the major growing belts Arrivals as expected has increased across major markets Intermittent rainfall due to cyclones have flooded some low-lying areas but no significant damages reported yet 	1



LEMON GRASS OIL

Main Sourcing country: India Crop Season in Main Sourcing Country*:

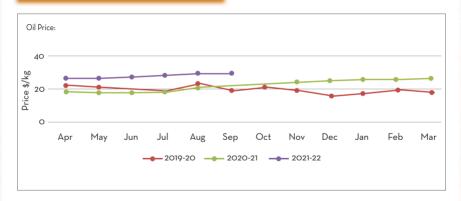
JAN FEB MAR APR MAY JUN JUL AUG OCT NOV DEC

Price Trend

- · Stable price trend visible in the market
- · Expecting a firm price trend for short term

Market/Supply Dynamics

- Demand continues to be bullish for the period explaining the price increases
- · Production has picked up in growing regions across South India
- · Equilibrium in demand supply dynamics has resulted in a stable market



PALMAROSA OIL

Main Sourcing country: India Crop Season in Main Sourcing Country: Perennial crop

JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	
Price T	rend									Price C	Dutlook	
• Price	Price trend stabilized at higher levels											
• Rise in	Rise in prices in the coming period expected by the market											
Market	:/Supply	/ Dynami	ics							Crop Arrivals		
 Availa 	bility of t	he raw m	aterial no	t in par w	ith exped	ctation						
The p	roductio	n is expec	ted to co	mmence	after mor	isoon, wh	ich is expe	ected by	Oct/Nov			
 Stable 	Stable to slightly bullish market expectation for short term											



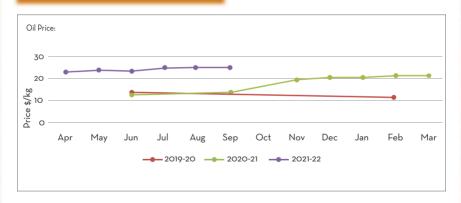
CITRONELLA OIL

Main Sourcing country: India Crop Season in Main Sourcing Country: Perennial crop

AUG JAN FEB MAR APR MAY JUN JUL SEP OCT DEC Price Outlook Price Trend · Price stabilized during the period

- · Stable trend can be expected for the short term
- Market/Supply Dynamics · Production has started and picking up pace in major areas
- · Consolidation expected in the market with slight volatility





GINGER GRASS OIL

APR

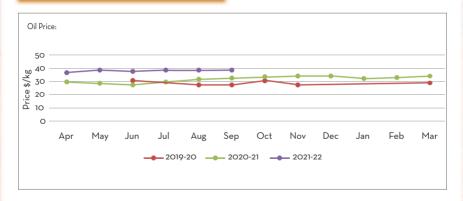
FEB

JAN

Main Sourcing country: India Crop Season in Main Sourcing Country: Perennial crop

Price Trend	Price Outlook
 Price trend showed stability for the period Price levels can be expected to be slightly bullish to stable in the short term 	
Market/Supply Dynamics	Crop Arrivals
 Slight rise in demand was seen in the oil market Oil Market outlook is expected to follow a consistent and slightly bullish demand trend 	
	Ε.

JUN



HOLY BASIL OIL

Main Sourcing country: India
Crop Season in Main Sourcing Country*:

JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC

*the peak season of harvest is from November to January

Price Outlook Price Trend · Price trend seems to be stabilized at higher levels · Price consolidation can be expected in the coming months Market/Supply Dynamics · New season expected to start by November · Positive demand outlook for the oil market



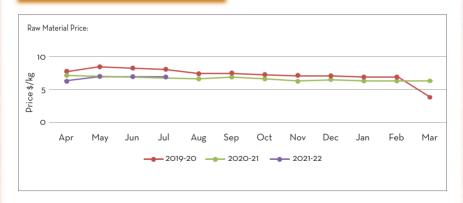


Main Sourcing country: India
Crop Season in Main Sourcing Country*:

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^{*}Flowering season is from September to October in plains and December to January in High Altitudes.

Price Trend	Price Outlook
Prices were stable for the period for extraction grade RM Can expect a strong and stable price levels in the short term	
Market/Supply Dynamics	Crop Arrivals
Market is expected to be stable and expecting consistent demand in future months	-



GINGER OIL

Main Sourcing country: India
Crop Season in Main Sourcing Country*:

JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC

*the peak season of harvest is from December to February

The peak season of harvest is from December to February	
Price Trend	Price Outlook
 Price level showed a slight decline for the period Stable and slightly bullish outlook for the coming periods 	3
Market/Supply Dynamics	Crop Arrivals
 Adequate availability of extraction grade RM had made the prices to loosen up a bit Market dynamic will depend on the sustenance of extraction grade RM 	1



VETIVER OIL

Main Sourcing country: India
Crop Season in Main Sourcing Country*:

JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC

*the peak season of harvest is from January to May

Price Trend Price Outlook · Bearish price trend continues in the market due to below par demand Market/Supply Dynamics · Surplus supply and below par demand is dragging the market



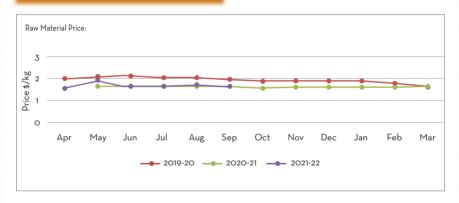
CUMIN SEED OIL

Main Sourcing country: India
Crop Season in Main Sourcing Country*:

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*the peak season of harvest is from April to June

the peak season of harvest is from April to Suite	
Price Trend	Price Outlook
 Price showed stability during the period Expected to sustain the current price levels with less volatility 	
Market/Supply Dynamics	Crop Arrivals
Inadequate rainfall and water availability issues in the major belts cause a worry for the next season crop size Overseas demand showed weakness for the last period whereas the domesti	4
demand picked up as the festive season is approaching	



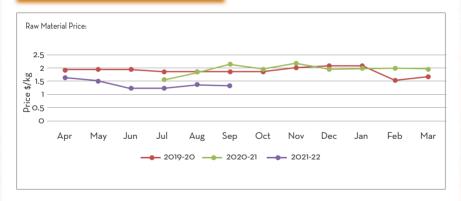
AJOWAN OIL

Main Sourcing country: India
Crop Season in Main Sourcing Country*:

JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC

*the peak season of harvest is from December to March

Price Trend	Price Outlook
Prices showed slight bullishness in the current period Stable to slightly bullish expectation for short term	
Market/Supply Dynamics	Crop Arrivals
 Harvest reported for the last quarter has met the market expectation Low level of volatility in market levels given the current scenario 	
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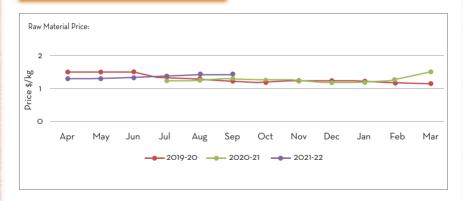
FENNEL SEED OIL

Main Sourcing country: India
Crop Season in Main Sourcing Country*:

JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC

*the peak season of harvest is from April to June

Price Outlook Price Trend · Price levels firm for the period · Market to be stable for the short term Market/Supply Dynamics · Crop harvest has completed in major growing regions · Better crop arrivals and steady price expectation for the coming months



DILL SEED OIL

Main Sourcing country: India
Crop Season in Main Sourcing Country*:

JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC

Market/Supply Dynamics

Crop Arrivals

· Limited demand suggests stable and consolidated market for the coming months



Disclaimer: Please note some of the information and images used have been taken from other sources. The crop market overview is according to the best of our knowledge. Please note that there can be deviations in the forecast from the actual market conditions.

Mane Kancor Ingredients Private Limited is a pioneer in the field of Global Spice Extraction, whose roots in the spice trade can be traced back to 1857, at the spice capital of the world; Cochin. Mane Kancor specialises in complete natural food ingredient solutions right from sustainable sourcing of raw materials, clean extracts, advanced research and formulation. Mane Kancor has its presence in over 75 countries and has regional distribution centers across the world and multi-locational factories in India.

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