

🚸 MANE



# ESSENTIAL OIL MARKET OVERVIEW



A monthly summary of the crop conditions and precipitation during the growing seasons of all the spices we offer from different parts of the world where they are at its best.

# NUTMEG OIL

## Main Sourcing country: India

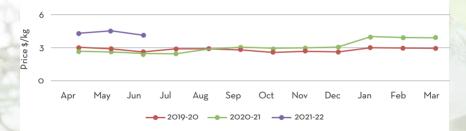
Crop Season in Main Sourcing Country\*:

| JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
|     | 6.1 |     |     |     |     |     |     |     |     |     |     |

\*the peak season of harvest is from June to August

| Price Trend  | Price Outlook |
|--|---------------|
| <ul> <li>Domestic prices dampened lightly for the current period.</li> <li>Appreciation of dollar value has significantly attributed to the decline in price levels</li> </ul>   | 73            |
| Market/Supply Dynamics   | Crop Arrivals |
| <ul> <li>Crop arrival for the season have begun.</li> <li>As expected, decent arrivals are seen in the market and will continue till mid-August.</li> <li>Prices remain firm for the oil resonating strong demand in the market</li> </ul> |               |

**Raw Material Price:** 



# CARDAMOM OIL

Main Sourcing country: India

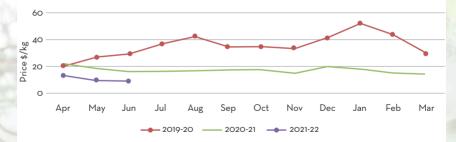
Crop Season in Main Sourcing Country\*:

| JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
|     | 6.1 |     |     |     |     |     |     |     |     |     |     |

\*the peak season of harvest is from October to November

| Price Trend  | Price Outlook |
|--|---------------|
| <ul> <li>Price level still at the lower levels</li> <li>Higher supply due to carry over stock impacted the price levels further</li> </ul> | 723           |
| Market/Supply Dynamics   | Crop Arrivals |
| Cardamom auction suspended due to restrictions have resumed.   |               |
| • New arrivals for the season are expected to be hitting the market by end of July   | Ļ             |

**Raw Material Price:** 



# CYPRIOL OIL

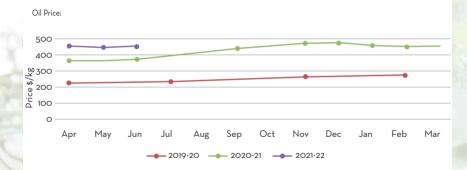
## Main Sourcing country: India

Crop Season in Main Sourcing Country\*:

| JAN | FEB | MAR | APR | ΜΑΥ | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
|     |     |     |     |     |     |     |     |     |     |     |     |

\*- the peak season of harvest is from January to June

| Price Trend  | Price Outlook |
|--|---------------|
| <ul> <li>Price levels are maintained and are at strong support levels.</li> <li>Stability in prices can be expected in short term</li> </ul> |               |
| Market/Supply Dynamics   | Crop Arrivals |
| Crop season is expected to mark its end by first week of July.   |               |
| <ul> <li>Market outlook remains stable for the rest of the year till next season unless<br/>otherwise a spike in supply/demand</li> </ul>    | Ļ             |



# DAVANA OIL

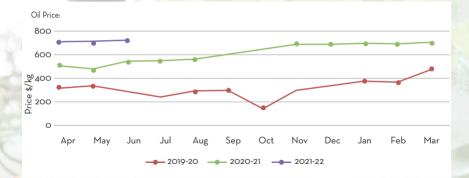
## Main Sourcing country: India

Crop Season in Main Sourcing Country\*:

| JAN  | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |  |
|--|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--|
| * Alexandre and here a file on the file of the second to Manch |     |     |     |     |     |     |     |     |     |     |     |  |

\*- the peak season of harvest is from February to March

| Price Trend  | Price Outlook |
|--|---------------|
| <ul> <li>Price trend seems to be stable with slight bullishness.</li> <li>Prices sustained even when the dollar appreciated against rupee</li> </ul> | ~~~           |
| Market/Supply Dynamics   | Crop Arrivals |
| No significant changes in arrivals or market dynamics for the period   |               |
| <ul> <li>Oil market is expected to be firm in short term.</li> </ul>   | Ļ             |



# TURMERIC OIL

## Main Sourcing country: India

Crop Season in Main Sourcing Country\*:

|  |  | JAN | FEB | MAR | APR | ΜΑΥ | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|--|--|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
|--|--|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|

\*- the peak season of harvest is from January to May

| Price Trend  | Price Outlook |
|--|---------------|
| <ul> <li>Price trends looks stable for the period.</li> <li>Price outlook expected to be stable or slightly bearish as the season is approaching</li> </ul>  |               |
| Market/Supply Dynamics   | Crop Arrivals |
| <ul> <li>Turmeric harvest concluded in the country as expected.</li> <li>Oil Demand outlook for the market is stable and slightly bullish, thanks to firm domestic demand along with upcountry demand</li> </ul> |               |

Oil Price:



## LEMON GRASS OIL MAR

FEB

JAN

Main Sourcing country: India Crop Season in Main Sourcing Country: Perennial crop

SEP

OCT

NOV

DEC

AUG

JUL

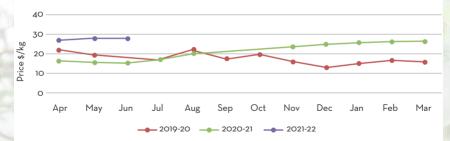
| Price Trend   | Price Outlook |
|---|---------------|
| <ul> <li>Bullishness sustained in the market.</li> <li>Prices traced a new high and gives a bullish expectation for short term</li> </ul>   | ~~7           |
| Market/Supply Dynamics  | Crop Arrivals |
| <ul> <li>Beginning of monsoon in major growing regions impacts the crop sentiments.</li> <li>Strong and consistent demand visible in the oil market</li> <li>Sentiment remains bullish for short term.</li> </ul> | Ļ             |

MAY

JUN

APR

Oil Price:

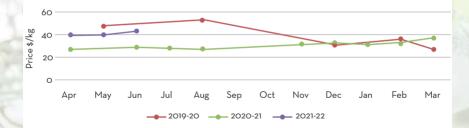


# PALMAROSA OIL

Main Sourcing country: India Crop Season in Main Sourcing Country: Perennial crop

|          |   |             |           |           |           |          |           |     | 0   |         |         |
|----------|---|-------------|-----------|-----------|-----------|----------|-----------|-----|-----|---------|---------|
| JAN      | FEB   | MAR         | APR       | MAY       | JUN       | JUL      | AUG       | SEP | OCT | NOV     | DEC     |
| _        |   |             | 1         |           |           | 1        |           |     | -   | 1000    |         |
| Price T  | rend  |             |           |           |           |          |           |     |     | Price ( | Dutlook |
|          | <ul> <li>Price trend bullish for the period as well</li> <li>Stable outlook for the coming periods</li> </ul> |             |           |           |           |          |           |     |     |         |         |
| Market   | Market/Supply Dynamics (  |             |           |           |           |          |           |     |     |         |         |
| • Slight | bullishne   | ess seen ii | n the mar | ket reson | ating the | demand ı | recovery. |     |     |         |         |
| • Mater  | Material availability still in the downside at the current scenario   |             |           |           |           |          |           |     |     |         |         |
| • Firm a | Firm and bullish market can be expected for short term.   |             |           |           |           |          |           |     |     |         |         |
|          |   |             |           |           |           |          |           |     |     |         |         |
|          |   |             |           |           |           |          |           |     |     |         |         |

Oil Price:



# CITRONELLA OIL

MAR

APR

MAY

JUN

FEB

JAN

Main Sourcing country: India Crop Season in Main Sourcing Country: Perennial crop

OCT

NOV

DEC

SEP

AUG

JUL

| Price Trend  | Price Outlook |
|--|---------------|
| <ul> <li>Price trend seems to have stabilized for the period.</li> <li>Stable and slightly bullish trend can be expected for the short term</li> </ul>           |               |
| Market/Supply Dynamics   | Crop Arrivals |
| <ul> <li>Oil production initiated for the season.</li> <li>Decent arrivals seen in the oil market.</li> <li>Demand is slightly bullish for short term</li> </ul> |               |

Oil Price:



## GINGER GRASS OIL MAR

FEB

JAN

Main Sourcing country: India Crop Season in Main Sourcing Country: Perennial crop

SEP

OCT

NOV

DEC

AUG

JUL

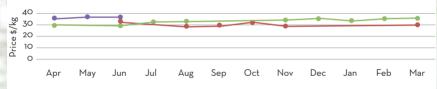
|  | 1 8 A         |
|--|---------------|
| Price Trend  | Price Outlook |
| <ul> <li>Price trend stable for the current period</li> <li>Price levels can be expected to be slightly bullish to stable in the short term</li> </ul>                                 |               |
| Market/Supply Dynamics   | Crop Arrivals |
| <ul> <li>Oil market sees strong availability attributed to the production.</li> <li>Oil Market outlook is expected to follow a consistent and slightly bullish demand trend</li> </ul> |               |

MAY

JUN

APR

Oil Price:

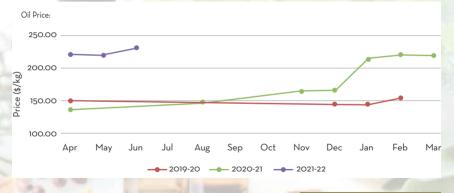


**\_\_\_\_** 2019-20 **\_\_\_\_** 2020-21 **\_\_\_\_** 2021-22

# HOLY BASIL OIL

## Main Sourcing country: India Crop Season in Main Sourcing Country:

| JAN       |        | FEB         | MAR            | APR          | MAY        | JUN        | JUL        | AUG       | SEP     | OCT | NOV     | DEC      |
|-----------|--------|-------------|----------------|--------------|------------|------------|------------|-----------|---------|-----|---------|----------|
| *- the pe | ak sea | ason of har | vest is from N | ovember to . | anuary     |            |            |           |         |     |         |          |
| Pric      | e Tr   | end         |                |              |            |            |            |           |         |     | Price C | Dutlook  |
| • Sig     | nific  | ant up r    | nove visib     | le in the i  | narket fo  | r the curr | rent perio | d.        |         |     |         | _        |
| • Ca      | nex    | pect it t   | o sustain      | the bullis   | nness in t | he comin   | g months   | as well   |         |     |         | ~        |
|           |        |             |                |              |            |            |            |           |         |     |         | _        |
| Mar       | ket,   | /Supply     | / Dynam        | ics          |            |            |            |           |         |     | Crop /  | Arrivals |
| • Ne      | w se   | eason ex    | pected to      | start by     | Novembe    | ər.        |            |           |         |     |         |          |
| • Pre     | sen    | t crop s    | ituation p     | oor in the   | market b   | oecause o  | of bad wea | ather con | ditions |     |         |          |
|           |        |             |                |              |            |            |            |           |         |     |         |          |
|           |        |             |                |              |            |            |            |           |         |     |         |          |
|           |        |             |                |              |            |            |            |           |         |     |         |          |
|           | -      | _           |                | _            |            |            |            |           |         |     |         |          |



# CLOVE BUD OIL

Main Sourcing country: India Crop Season in Main Sourcing Country:

|             |               | _           |               | 1000         |              |               | 0.            | op ocaso  |      | oourcing   | o o differ y |
|-------------|---------------|-------------|---------------|--------------|--------------|---------------|---------------|-----------|------|------------|--------------|
| JAN         | FEB           | MAR         | APR           | MAY          | JUN          | JUL           | AUG           | SEP       | OCT  | NOV        | DEC          |
| Flowering s | eason is from | September   | to October in | plains and D | ecember to . | January in Hi | gh Altitudes. |           |      |            |              |
| Price 1     | rend          |             |               |              |              |               |               |           |      | Price (    | Dutlook      |
| • Prices    | s were sta    | able for th | ne period     | for extra    | ction grac   | le RM.        |               |           |      | <b>↑</b> – |              |
| • Can e     | xpect a s     | trong and   | l stable p    | rice level   | s in the sh  | nort term     |               |           |      |            | <u> 100</u>  |
| Marke       | t/Supply      | / Dynam     | ics           |              |              |               |               |           |      | Crop 4     | Arrivals     |
| • Marke     | et is expe    | cted to b   | e stable a    | nd expec     | ting cons    | istent dei    | mand in fu    | iture mor | nths |            |              |
|             |               |             |               |              |              |               |               |           |      |            |              |
|             |               |             |               |              |              |               |               |           |      |            |              |
|             |               |             |               |              |              |               |               |           |      |            |              |
|             |               |             |               |              |              |               |               |           |      |            |              |

### **Raw Material Price:**



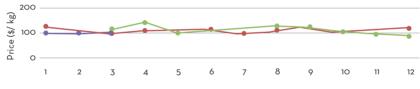
**\_\_\_\_** 2019-20 **\_\_\_\_** 2020-21 **\_\_\_\_** 2021-22

# GINGER OIL

## Main Sourcing country: India Crop Season in Main Sourcing Country:

| JAN FEB MAR  | APR M                  | AY JUN | JUL | AUG | SEP | OCT | NOV     | DEC     |  |  |  |
|--|------------------------|--------|-----|-----|-----|-----|---------|---------|--|--|--|
| *- the peak season of harvest is from De   |                        |        |     |     |     |     |         |         |  |  |  |
| Price Trend  |                        |        |     |     |     |     | Price C | Dutlook |  |  |  |
| <ul> <li>Price level showed slight</li> <li>Stable and slightly bullish</li> </ul>   |                        | ~7     |     |     |     |     |         |         |  |  |  |
| Market/Supply Dynami   | Market/Supply Dynamics |        |     |     |     |     |         |         |  |  |  |
| RM prices steady   |                        |        |     |     |     |     |         |         |  |  |  |
| <ul> <li>Bullishness in prices is explicitly and the second s</li></ul> |                        |        |     |     |     |     |         |         |  |  |  |

Oil Price:



**\_\_\_\_** 2019-20 **\_\_\_\_** 2020-21 **\_\_\_\_** 2021-22

# VETIVER OIL

## Main Sourcing country: India Crop Season in Main Sourcing Country:

| JAN   | FEB                    | MAR            | APR          | MAY       | JUN        | JUL     | AUG | SEP | OCT | NOV     | DEC     |
|---|------------------------|----------------|--------------|-----------|------------|---------|-----|-----|-----|---------|---------|
| *- the peak se  | ason of harv           | est is from Ja | nuary to May |           |            |         |     |     | -   | 100     |         |
| Price T   | rend                   |                |              |           |            |         |     |     |     | Price C | Dutlook |
| <ul> <li>Price trend seems to decline for the current period.</li> <li>Consistent to slightly bullish price outlook for the short-term attributing to the current weather conditions</li> </ul> |                        |                |              |           |            |         |     |     |     |         | 4       |
| Market  | Market/Supply Dynamics |                |              |           |            |         |     |     |     |         |         |
| • Harves  | sting pro              | cess exte      | nded till J  | uly end c | due to rai | nfalls. |     |     |     |         |         |
| <ul> <li>Harvesting process extended till July end due to rainfalls.</li> <li>Can expect stable to bullish RM market for the coming periods</li> </ul>  |                        |                |              |           |            |         |     |     |     |         |         |

Raw Material Price:



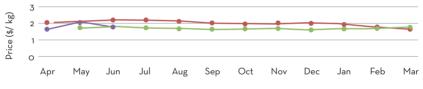
**—** 2019-20 **—** 2020-21 **—** 2021-22

# CUMIN SEED OIL

## Main Sourcing country: India Crop Season in Main Sourcing Country:

| JAN  | FEB  | MAR           | APR          | MAY | JUN | JUL | AUG | SEP | ОСТ | NOV     | DEC      |  |  |
|--|--|---------------|--------------|-----|-----|-----|-----|-----|-----|---------|----------|--|--|
| *- the peak s  | eason of harv  | est is from A | pril to June |     |     |     |     |     | -   | 1000    |          |  |  |
| Price <sup>-</sup>   | Frend  |               |              |     |     |     |     |     |     | Price C | Dutlook  |  |  |
| <ul> <li>Price showed sudden bearishness after a spike in last period.</li> <li>Expected to sustain the current price levels with less volatility</li> </ul> |  |               |              |     |     |     |     |     |     |         |          |  |  |
| Marke  | t/Supply   | , Dynami      | cs           |     |     |     |     |     |     | Crop A  | Arrivals |  |  |
| • Price  | <ul> <li>Arrivals impacted due to the restriction imposed in the major markets</li> <li>Prices dampened for the conventional crop whereas IPM grade crops sustained</li> </ul> |               |              |     |     |     |     |     |     |         |          |  |  |
| the p  | the price levels   |               |              |     |     |     |     |     |     |         |          |  |  |
|  |  |               |              |     |     |     |     |     |     |         |          |  |  |

## Raw Material Price:



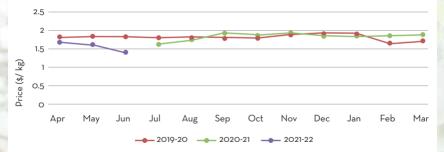
**\_\_\_\_** 2019-20 **\_\_\_\_** 2020-21 **\_\_\_\_** 2021-22

# AJOWAN OIL

## Main Sourcing country: India Crop Season in Main Sourcing Country:

|       | JAN   | FEB           | MAR           | APR          | MAY        | JUN        | JUL        | AUG       | SEP   | OCT | NOV     | DEC      |
|-------|---|---------------|---------------|--------------|------------|------------|------------|-----------|-------|-----|---------|----------|
| *- th | e peak se   | eason of harv | est is from D | ecember to N | 1arch      |            |            |           |       |     |         |          |
| P     | rice T  | rend          |               |              |            |            |            |           |       |     | Price ( | Dutlook  |
|       | <ul> <li>Prices showed a slight decline in the last period.</li> <li>Can expect recovery towards previous level in medium term</li> </ul> |               |               |              |            |            |            |           |       |     |         |          |
| Ν     | 1arket  | /Supply       | , Dynam       | ics          |            |            |            |           |       |     | Crop A  | Arrivals |
| •     | Stable  | raw mat       | erial arriv   | als result   | ed in con  | sistent pr | ice levels | in the ma | ırket |     |         |          |
| •     | Low le  | evel of vo    | latility in   | market le    | vels giver | n the curr | ent scena  | nrio      |       |     |         |          |
|       |   |               |               |              |            |            |            |           |       |     |         |          |
|       |   |               |               |              |            |            |            |           |       |     |         |          |
|       |   |               |               |              |            |            |            |           |       |     |         |          |

## Raw Material Price:

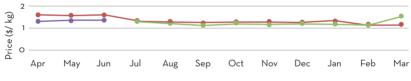


# FENNEL SEED OIL

## Main Sourcing country: India Crop Season in Main Sourcing Country:

| JAN   | FEB  | MAR       | APR       | MAY      | JUN | JUL | AUG | SEP | OCT | NOV    | DEC      |  |  |
|---|--|-----------|-----------|----------|-----|-----|-----|-----|-----|--------|----------|--|--|
| *- the peak s                                   | the peak season of harvest is from April to June   |           |           |          |     |     |     |     |     |        |          |  |  |
| Price 7   | Price Trend  |           |           |          |     |     |     |     |     |        |          |  |  |
|   | <ul> <li>Price levels showed consistency as expected for the current period.</li> <li>Stable price outlook in the coming months</li> </ul> |           |           |          |     |     |     |     |     |        |          |  |  |
| Marke   | t/Supply   | Dynam     | ics       |          |     |     |     |     |     | Crop A | Arrivals |  |  |
| • Marke   | et stable g  | given the | current s | cenario. |     |     |     |     |     |        |          |  |  |
| Stable market expectation for the coming period |  |           |           |          |     |     |     |     |     |        |          |  |  |

## Raw Material Price:



**\_\_\_\_** 2019-20 **\_\_\_\_** 2020-21 **\_\_\_\_** 2021-22

# DILL SEED OIL

## Main Sourcing country: India Crop Season in Main Sourcing Country:

| JAN  | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| <br> |     |     |     |     |     |     |     |     |     |     |     |

\*- the peak season of harvest is from April to June

# Market/Supply Dynamics Crop Arrivals • Limited availability of RM due to the pandemic related restrictions • Prices seem to be stable for the short term due to limited arrivals and demand

\*prices for RM in the essential oil report are given in USD/KG

Disclaimer : Please note some of the information and images used have been taken from other sources.

Mane Kancor Ingredients Private Limited is a pioneer in the field of Global Spice Extraction, whose roots in the spice trade can be traced back to 1857, at the spice capital of the world; Cochin. Mane Kancor specialises in complete natural food ingredient solutions right from sustainable sourcing of raw materials, clean extracts, advanced research and formulation. Mane Kancor has its presence in over 75 countries and has regional distribution centers across the world and multi-locational factories in India.

FSSC 22000, ISO 9001, ISO 45001, ISO 50001, ISO 14001, GMP, CODEX HACCP, HALAL- MUI, IFANCA, HALAL INDIA, KOSHER, FAMI-QS, RSPO, SEDEX, ORGANIC, NABL.



#### MANE KANCOR INGREDIENTS PRIVATE LIMITED

P: +91 484 6730 300 | E: enquirykancor@mane.com | W: www.manekancor.com