

WE
CAPTURE
WHAT
MOVES

MANE

KANCOR

5
YEARS



ESSENTIAL OIL MARKET OVERVIEW JUNE 2020

NUTMEG OIL

Although the new season has started; availability is very low in the market. This is attributed to the weather prevailing for the last few months. There has been a gradual increase in oil demand and if it continues, prices are likely to go up slightly. This would be the right time to go for an annual contract.

“PRICES ARE LIKELY TO GO UP SLIGHTLY UP”

CARDAMOM OIL

The sale of Cardamom is controlled through Auctions conducted by the SPICES BOARD approved Institutions. After a long gap it was resumed on May 28th. The demand was less, and the arrival was low too. The new season is expected to start by end July. The new season is expected to be good; which might push the prices further down. However, with the monsoon and the weather for next 3 months will be key. The current Requirements for 2020 could be covered now and for long term contracts coverage can be done later.

“THE NEW SEASON IS EXPECTED TO BE GOOD; WHICH MIGHT PUSH THE PRICES FURTHER DOWN”

CYPRIOI OIL

The season is almost getting over. The availability was poor, and the pandemic also had an impact on the arrivals. The Cypriol being a small crop; slight changes in demand can impact the price trend. The expectations are that prices will rule firm for the year as the demand continues.

“THE EXPECTATIONS ARE THAT PRICES WILL RULE FIRM FOR THE YEAR AS THE DEMAND CONTINUES”

DAVANA OIL

The season got over in March; This season year crop wasn't that good. The continuous lower prices in 2018 and 2019 was not attractive to some of the farmers to continue with Davana this season. The demand for the same have been going up inspite of buyers not in the market waiting for the prices to drop. It is advisable to cover now for the requirements for the year.

TURMERIC OIL

The harvesting has been complete in the growing region and the Crop is good as expected. This has helped the prices to remain steady. This is the correct time to cover the annual requirements

“PRICES TO REMAIN STEADY”

LEMONGRASS OIL

This is one of the largest essential oil exported out of India. The demand has been quite good for Lemongrass oil for the last 2 months. The traders due to approaching multiple vendors for lemon grass oil has created an artificial demand for the product now. Sustainability programmes are being run by Kancor to help reduce the involvement of middlemen who take away all the margin and benefits of farmers. We are focussed at farm level activities and empowerment of Women which provides direct benefits to women workers in the field. The prices after reaching a rock bottom (below the farmers cost) have been moving up recently due to good demand.

“THE CURRENT PRICES ARE FIRM”

The oil is distilled over a gap of 90 to 120 days (again since prices are ruling high; farmers try to distil it in 90 days). There is an expectation of slight delays in production during June/July due to rains and winds in the growing region which would significantly lower the yield and the Citral content in the Oil. The current prices are firm, but for any current requirement for next 3 to 4 months it would be ideal to cover now.

PALMAROSA OIL / GERANIOL

The lower demand in the market is keeping the prices steady now. It is the right time to buy for annual requirements/even for 2 years. The price although are lower compared to last 3 years is a sustainable price. However alternate crops that provides better yield are the only reason for farmers to switch over to other crops. However, Palmarosa being a perennial crop and that it can yield for up to 8 years, it is not normal for farmers to shift immediately to other crops.

“THE PRICES STEADY NOW”

CITRONELLA OIL

The prices are steady now due to very low demand. As such India is a small producer of Citronella Oil unlike Indonesia or China

“THE PRICES ARE STEADY NOW”

GINGER GRASS OIL

“THE PRICES ARE STEADY NOW” The prices are steady, the crop is limited so is the demand and this is keeping the price steady.

HOLY BASIL OIL

The season has been steady, demand is normal, prices are stable. It is an interesting product that we see more interest from our customers.

“PRICES ARE STABLE”

GINGER OIL

“PRICES ARE STABLE” The crop that ended in first quarter of the year was very good; although demand was high it helped keep the prices stable. Current prices are good for doing an annual contract.

CLOVE BUD OIL

There is good availability in the new season and this has helped to keep the prices lower. It is a good time to cover for the year

“PRICES LOWER”

VETIVER OIL

The harvest has got extended and is expected to continue till June/July. The demand is poor as alternate origins have lower prices and availability is good everywhere. The cost is relatively higher in India and this might cause a trouble for the farmers if the current year produce can't be sold. Odour profile being different; there are still demand foreseen in the second half of the year

CUMIN SEED OIL

“PRICES ARE STEADY” The harvest has been complete, and auctions have started in alternate days. The crop is good; the raw material prices are steady. Unless the demand is high; there is no reason for further increase in price

FENNEL OIL

The harvest has been complete, and auctions have started in alternate days. The crop is good; the raw material prices are steady. Unless the demand is high; there is no reason for further increase in price

“PRICES ARE STEADY”

AJOWAN SEED OIL

“PRICES ARE STEADY” The harvest that was complete during last quarter has been good; the raw material prices are steady. Unless the demand is high; there is no reason for further increase in price

DILL SEED OIL

The season is in final weeks; the new raw material is arriving into the market, auctions have started. The demand is limited, and the prices are steady.

“PRICES ARE STEADY”

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